

Our Customers Say it Best

Gary Dalton, Superintendent of Grounds, San Diego Country Club writes to Bill Kubly:

"On behalf of the San Diego Country Club I want you to know how much we have valued the professionalism, dedication and honesty exhibited by Jeff Ricketts (Construction Superintendent). Due to Jeff's experience, attention to detail and work ethic, the remodel project at our golf course surpassed all expectations. I will conclude by saying that over the last twenty seven years I have never worked with a contractor like Jeff who cares so much about the final product for the customer as well as his employer."

Terry Little, Irrigation Consultant at Ridgewood in Waco, TX, writes to Roy Wilson, Irrigation President:

"Where did you find Bill Barse (Irrigation Superintendent)? Having to work with and keep operational an existing system that is like a spider web and a Client who must keep his bent grass greens alive in a Texas summer is more than a big challenge. With that said, LU gave me Bill and I thank you for it! Bill has been an absolute joy to work with. His calmness and professional approach to the project has made the job go smoothly. LU has a great employee and has put together a talented team of workers which I sincerely appreciate."

H2B – A Winning Combination



As the month of October comes to a close we are successfully into the 4th year of the Landscapes Unlimited H2B program. H2B visas allow Landscapes to recruit foreign workers (after we demonstrate there are no available U.S. workers) to meet staffing needs on a variety of our construction projects and company owned golf courses. As the golf course industry adjusts to a continually changing environment, H2B has helped us maintain a solid foundation of hourly workers.

Ryan Krings, Golf Course Superintendent, Arbor Links, Nebraska City, has utilized H2B workers for 2 seasons and has "reaped the benefits". As superintendent of a course located in a rural setting, seasonal help can be difficult to secure. Ryan has worked hard to develop a core group of workers he can rely on season to season.

When asked about the advantages of the H2B program, Ryan responds with "peace of mind!" "Knowing there is a real good chance I will get the same laborers that have been with me in previous years. That is critical for my operation."

Ryan is quick to point out that H2B employees do need a little more support at the beginning of the season with housing and other logistical issues, but he continues with "it's a small price to pay for the quality of work and experience they bring with them." Training any employee is challenging, but that challenge is multiplied when we consider the language barrier and cultural differences that exist with our Hispanic employees. Ryan states, "Investing in employees up front pays off in the long run"

Joseph R. Hewgley, AIA from the North Platte High School synthetic turf project, writes to Bill Kubly:

"Dear Bill, It was certainly a pleasure and privilege to work with Landscapes Unlimited on the field preparation for the North Platte High School turf project.

As we both know, any company is only as good as the people they have representing them. I cannot say enough good things about your employees. All were very professional in their duties and so very cordial whenever we were in contact with them.

There are two individuals that I would be remiss if I didn't mention specifically; mainly Matt Warner and Justin Hernandez. Both Matt and Justin went well beyond what is the "norm" for most contractors today and labored long into the night to see that our project was completed on time and within budget.

It was a pleasure to work with your company and hope that the opportunity presents itself again in the near future."

Ryan takes a great deal of satisfaction in knowing the rewards are just as impressive for his employees. The H2B program allows employees to plan the 6 to 8 months they will spend in the U.S. including arrival, departure, and scheduled trips home before they leave Mexico. In 2003 Ryan had an employee that was soon to be a parent; the program offered this individual the flexibility to return home for the birth of his child. Ryan believes this creates lasting loyalty and in return benefits Arbor Links, no question. Most importantly, it provides individuals a safe and legal means of entering the U.S. Ryan looks for continued growth and success with the program in the years to come.

Construction and Irrigation Superintendents have utilized H2B workers since the inception of the program. Their comments echo those of Ryan Krings and they are quick to acknowledge the advantages of H2B. "We can commit experienced employees at all levels to a job prior to breaking ground." One Superintendent states employees take to our work "like fish to water." The challenges come from helping employees deal with daily needs such as securing housing, utilities, and transportation. Once those issues are addressed, the rest seems to fall into place.

The benefits of our H2B program are tremendous and far reaching. To our clients and customers we are able to provide the highest quality service through experienced, well trained staff with knowledge of our industry that is hard to match.

Superintendents benefit from employees they can count on year to year. The investment of time and training pays off with experience and knowledge of our performance and quality standards.

Employees are the biggest winners. The H2B visa program offers workers a legal and safe opportunity to work in the U.S. while providing for their families. As we look to the future, a program that offers a win-win situation to all involved can be found in H2B.

EASTERN REGION

Shelter Harbor - Westerly, RI
Architect: Hurdzan/Fry Golf Course Design
Irrigation Consultant: Larry Rodgers
Regency Club - Haymarket, VA
Architect: Palmer Course Design Company
Irrigation Consultant: Dale Winchester
Primland Resort - Stuart, VA
Architect: Donald Steel & Company, Ltd.
Irrigation Consultant:
Irrigation Consulting Services, Inc
Whitehaven Neighborhood Center - Memphis, TN
Architect: Kevin Tucker Design Group
Irrigation Consultant: Mitch Langley
Chowan Golf & Country Club - Edenton, NC
Irrigation Designer: Smith Turf & Irrigation
Kingsmill Resort - Williamsburg, VA
Architect: Tim Liddy & Associates, Inc.
Irrigation Consultant:
Aqua Agronomic Solutions, Inc.
Carolina Country Club - Raleigh, NC
Architect: John LaFoy
Robert Trent Jones Golf Club - Lake Manassas, VA
Architect: Kyle Phillips Golf Course Design
Irrigation Designer: Turf Equipment and Supply Co.
Knollwood Country Club - West Bloomfield, MI
Irrigation Consultant:
Colein & Kuhn Associates, Inc.
Kanawha Club - Richmond, VA
Architect: George Golf Design
Irrigation Designer: Smith Turf and Irrigation
Riverside Golf Course - Memphis, TN
Stonehenge - Richmond, VA
DuPont Country Club - Wilmington, DE
Architect: George Golf Design
Irrigation Consultant: Philadelphia Turf
Manor Country Club - Rockville, MD
Architect: Arthur Hills/Steve Forrest & Associates
Irrigation Consultant: Hydro Designs, Inc.
Princess Ann - Newport News, VA
Architect: George Golf Design
Fiddlesticks - Fort Meyers, FL
Architect: Ron Garl
Irrigation Consultant: Bryant, Taylor, Gordon
Turning Stone Casino & Resort Atonyote Golf Club - Verona, NY
Architect: Fazio Golf Course Designers
Irrigation Consultant: Tony Altum
Lakewood Country Club - Rockville, MD
Architect: Rees Jones, Inc.
Irrigation Consultant: Hydro Designs, Inc.
Spring Brook Country Club - Morristown, NJ
Irrigation Consultant: N/A
Aqua Agronomic Solutions, Inc.
Palmetto Pines Country Club - Cape Coral, FL

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LINKS

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The Heart of a Golf Course Use the Best Solution - HDPE

Landscapes Unlimited has the tremendous fortune to be part of a unique reconstruction project, The Mountain Course at The Broadmoor Resort in Colorado Springs, Colorado. Working through the slopes at the foot of Cheyenne Mountain has presented its challenges since starting the project in May, but the opportunity to align with the best in the industry has been inspiring for Landscapes Unlimited Superintendents Ryan Preister and Billy Serrano. This 5-star resort is represented by a group of talented and dedicated stewards of this pristine piece of the Rocky Mountains. Dennis Minchow (Broadmoor Project Coordinator), Fred Dickman (Broadmoor Head Golf Course Superintendent), Rob McKinney (Broadmoor Mountain Course Superintendent), and Sydney (Fire) Smithson (Head Irrigation Technician), have provided a tremendous wealth of information and history and have embraced the project since the inception of this reconstruction in the mid 1990s.

The Mountain Course originally opened for play in 1976 and offered a dramatic scenic mountain golf course. After years of battling sliding terrain that created a terraced appearance, including numerous slides up to 30' in several areas of the course, the rugged surface created a tremendous burden on playability and maintenance. The sliding caused a literal stretching and breaking of the irrigation system. These problems forced The Broadmoor to close the back 9 in 1999 and the front 9 in 2003.

Broadmoor approached a natural fit in Nicklaus Design to redesign this dramatic golf venue. Jack Nicklaus won his first national title and first major championship, the 1959 U.S. Amateur Championship, on the links at The Broadmoor. Now 45 years later, his company, under the guidance of Senior Design Associate Chris Cochran, has focused the collaboration of talents in creating a wonderfully scenic and playable golf course that gives the appearance of having been in place since the creation of the property in 1918.

Numerous design and construction practices are a part of this reconstruction to combat the sliding of Mother Nature, including 40' deep by 1000' long vertical drain walls, special grading and drainage installs. Addressing the heart of all golf courses, the irrigation system, was a particular challenge here. What could be done with the design and product selection of the irrigation system for the best long-term solution? A more natural fit occurred with the involvement of R.R.I. Irrigation Consultants, ISCO Industries and Landscapes Unlimited's Irrigation Group. Along with the assistance of Rick's wife Sue and son Brian, R.R.I. Consultant Rick Robbins' experience with both The Broadmoor and Nicklaus Design, was a critical component during the planning stages. In addition, with the input of superintendents Fred Dickman and Rob McKinney, there was never a doubt that this system would be comprised of HDPE (High Density Polyethylene) pipe and components.

(cont' on page 2)



Shawn Doné, LU Irrigation Estimator, Tom Works, LU VP of Irrigation, Brian Robbins & Rick Robbins of R.R.I. Consultants, Roy Wilson, LU Irrigation President, & Dave Armentrout, Toro Golf Sales Manager.

Message from Jim

The mood was festive as we all boarded the plane for the July 4th holiday. This was back in the mid 1980's; somewhere in there. At the time, most every employee of Landscapes Unlimited was in Atlanta, Georgia. It was a good week. Bill was in town. The weather was dry and we were ahead of schedule. And we earned ourselves a long weekend. There were several of us headed home this day.

We all finally found our seats on the plane, although some of the rowdies in our group took a little longer than others. They didn't quite understand the concept of no in-flight service until you actually took flight.

Anyway, things finally settled down a bit and the last preparations were being made for take-off. But just before they closed up the door, aboard came Bill. He had left the project earlier in the day to meet with other clients in town so we were all pleasantly surprised to see him. He looked like a guy ready to go home and spend time with his young family. But home would have to wait a couple of days as we found out. Instead of connecting to Nebraska with the rest of us, he had several other stops to make and potential clients to see before he was headed home. Being there for the client was a great privilege and building a young company was a great responsibility.



Just recently, Bill and I were sitting in our rental car, excited about the project we were looking at, and the fact that we were coming home early, in time for dinner even. Then Bill's phone rang. The clients we saw earlier in the week wanted to meet Bill the next day, and then go to another site the following day. Without hesitation and with eagerness, Bill agreed. After the call, the reality seemed to be setting in a bit for Bill. My thoughts turned to "Two more nights away from home than he planned. And two more nights out of town than his family was expecting, too."

But Bill was the first to speak up and say "We'll, I guess I won't be coming home with you."

I was asked to step in for Bill's regular column this issue, so I thought that it may be appropriate to share with you just a little of what I see when traveling with Bill from time to time. That is, when I catch up to him, and then only when I can keep pace with him. For some reason I always remember that time on board the plane in Atlanta. Probably because I am often reminded, just like recently, that when Bill is always there for the client; that means that he is always there for us, too.

I hope everyone had a great Summer and that this note finds you and your families all healthy and well and looking forward to a wonderful holiday season.

Steve Merkel, CGCS recipient of the Nebraska Turfgrass Associations Distinguished Service Award.



Landscapes Unlimited is proud of the fact that Steve Merkel, CGCS, Manager of Golf Course Agronomy for Landscapes Golf Group, was honored as the recipient of the Nebraska Turfgrass Association's Distinguished Service Award. Merkel received the award at the Association's 2004 Conference. This award is given to an individual who has contributed significantly to the development of the Nebraska Turfgrass Association and the ideals it represents.

The Heart of a Golf Course (cont. from pg. 1.)



The Broadmoor Crew: J. Guadalupe Himenez, Jose Flores, Hector Manuel Lopez, Efarin Olmos, Roman Chavez, Everado Laris, Jose G. Lopez Ornelas, Ruban Olmos, Raul Garcia, Susano Acosta, Jose Olmos, Billy Serrano, Jorge Pedroza Acosta, Misaal Lopez Gonzalez, Hipolito Lopez Gonzalez.

Rick then sought the expertise of HDPE industry leader Jim Kirchdorfer Sr., owner of ISCO Industries, and the true stateside pioneer of HDPE. With Landscapes Unlimited Irrigation Group's HDPE installation experience, and the local support of ISCO's Debbie VonWald, the best solution was reviewed and determined with Rick, Fred and Rob and the team was set for this challenging installation.

With 10 holes of irrigation now installed, the HDPE design solution has been a tremendous success and all are confident that it will be a great long-term solution. Other than a bit more labor intensive and materials that demand a focused attention on the specific practices and techniques, the benefits of HDPE make both the installer and the end user question why anyone would settle for less in a PVC system. The benefits of HDPE systems include: pipe has been around for at least 50 yrs with no real issues; totally non corrosive; amazing ability to expand and contract; water hammer or freezing is a non-issue in the pipe; thrust blocks are non existent; 100% UV resistant; 7 times the wearability of steel; and incredible burst and pull strength.

Landscapes Unlimited, LLC is fortunate to have this opportunity to work with such great people on a very special project and we look forward to successful completion of this installation and what the future will bring in HDPE design and installations.

Note: some of the information above was taken from an article on Broadmoor's web page.

Irrigation Superintendent Billy Serrano & Efarin Olmos fusing HDPE pipe.



Amazing Accomplishments at Atunyote Golf Club



Pictured (l to r): Doug Swartz, Jeff Cordes, Bill Kubly(LU), Paul Phalen & Mark Nish with Turning Stone Casino, and Blake Bickford of Fazio Design.

On July 21st, 2004 the Oneida Indian Nation opened Atunyote Golf Club, their fourth golf course at Turning Stone Resort & Casino, approximately 24 months after the start of construction. The gala event was a spectacular and fitting conclusion of the amazing accomplishments by the Project Team responsible for designing, building and growing-in Fazio Golf Course Designer's first golf course in up-state New York. The team of Turning Stone, Fazio and Landscapes worked in concert to create the parkland course within the target schedule defined at the beginning of the project. While this achievement may not seem unusual based on the project schedule, it is significant if you factor in the amount of time lost to two of the wettest/snowiest construction periods on record. To overcome the weather challenge, the Fazio site team of Blake Bickford and Brian Bowers and the Turning Stone team of Mark Nish and Paul Phalen were available to make timely decisions. Joe Baidy, Turning Stone's Director of Golf Course Maintenance, shouldered the responsibility of accepting an extended grassing window, due to the weather, and successfully grew in the course during a shorter grow-in period. The LU team led by Jeff Cordes, Doug Swartz, John Gill and Jose Zamudio developed and executed a flexible construction plan to work around the obstacles created by the weather. Combining the team's effort resulted in a fantastic course in the up-state New York region and treasure for the Oneida Indian Nation.

Landscapes also built Turning Stone's Shenendoah, Sand Stone and Kaluhyat golf courses.

Renditions Golf Club Presented National Reclamation of the Year Award



Renditions Golf Club in Davidsonville, MD was recently recognized by the governmental Interstate Mining Compact Commission (IMMC). Renditions and property owner Chaney Enterprises were awarded the National Reclamation of the Year Award from Maryland. The IMMC's Kenes C. Bowling National Mine Reclamation Awards were established to identify outstanding achievements in reclamation and recognize companies and individuals who apply innovative techniques to reclaim land following mining activities. Each year two awards are presented, one for coal and another for non-coal minerals.

Created on 347 acres that was mined for sand and gravel by Chaney Enterprises and previous owners for 50 years, Renditions was the brainchild of Spencer Clements Jr. and Jeff Sheehan, president and vice president, respectively, of William Cole Inc. in Houston. Landscapes Unlimited completed construction of the golf course in 2002 and also serves as Cole's partner in the joint venture.

Renditions, "Golf's Grand Slam Experience" salutes the great championships, champions and courses of golf's Grand Slam. Each of its 18 holes is a replica of a hole from a golf course that has hosted one or more of golf's four major championships: The Masters, U.S. Open, British Open and PGA Championship, plus a hole from The Players Championship, golf's "fifth major." The Renditions Golf Club is located at 1380 W. Central Ave., Davidsonville, MD.

SOUTHWEST REGION

Indian Canyon Resort - Palm Springs, CA
Architect: Casey O'Callaghan Golf
Irrigation Consultant: Bryant, Taylor, Gordon

El Capitain - San Diego, CA
Architect: Golf Properties Design

San Diego Country Club - San Diego, CA
Architect: John Harbottle Design

NorthStar Golf Course - Palm Desert, CA
Architect: Palmer Course Design Company
Irrigation Consultant: Dale Winchester

Laughlin Ranch - Bullhead City, AZ
Architect: David B. Druzisky
Irrigation Consultant: Fred Yoshimura

Coral Mountain Golf Club - La Quinta, CA
Architect: Rees Jones, Inc.
Irrigation Consultant: Harvey Mills Design

Arizona Biltmore Golf Club - Phoenix, AZ
Architect: Forrest Richardson & Associates

Silverleaf Golf Course - Scottsdale, AZ

The Canyons - Park City, UT
Architect: Forsgren Associates

Wigwam Red Course - Litchfield Park, AZ
Architect: Forrest Richardson & Associates

The Tradition - LaQuinta, CA

RECREATIONAL DEVELOPMENT

Gallery Park - Chicago, IL
Elk Valley - Elk City, CA

Homestead Park - Phoenix, AZ
Architect: Entellus

The Koppes Estate - Scottsdale, AZ
Architect: Russell Greey/Greey-Pickett
Irrigation Consultant: Coates Irrigation
City of Scottsdale

Landscapes Grading Services
Scottsdale, AZ

Province at Rancho El Dorado
Phoenix, AZ
Architect: Russell Greey/Greey-Pickett
Irrigation Consultant: Coates Irrigation

University of Indianapolis
Indianapolis, IN

North Platte High School
North Platte, NE

Craig Ranch Ball Fields
McKinney, TX

Hamilton High School - Anza, CA
Architect: Fields Devereaux A & E
Kit McComico Park - Lufkin, TX

Architect: Hall/Bargainer, Inc.
Sunny Slope Park - Phoenix, AZ

Landscape Architect: EDAAW
Prenzing Residence - Albert Lea, MN

Honda ATV Training Center
Irving, TX
Architect: Barge Waggoner Sumner & Cannon, Inc.

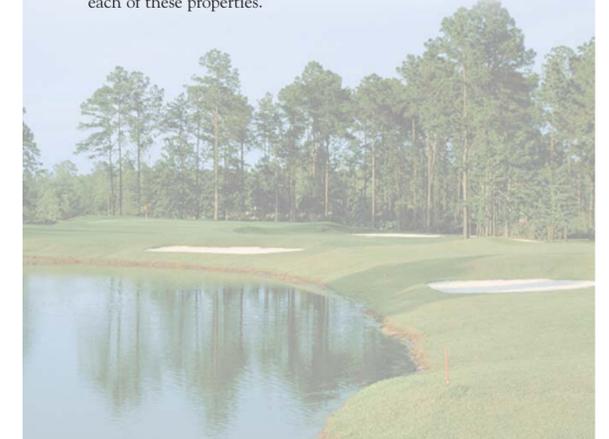
Landscapes Golf Group Courses Recognized

Three courses constructed by Landscapes Unlimited, LLC and now owned and operated by Landscapes Golf Group, LLC received recognition in Golf Magazine recently. In Craig Better's "The Thrifty 50" article published in the September 2004 issue, the magazine ranked the 50 best U.S. courses with green fees of \$50 or less.

Per the author, "These are the courses we set out to find: the best golf experiences, conditions and aesthetics for \$50 or less..." Here at LU, we are proud of the fact that three of our owned courses made the rankings:

- #17 - Old Silo Golf Club, Mt. Sterling, KY
- #24 - Amana Colonies Golf Course, Amana, IA
- #25 - The Golf Club at Fleming Island, Orange Park, FL

These rankings confirm that we are achieving our objective of providing a great golf experience at an affordable price at each of these properties.



The American Dream

"Remember, remember, remember, we are a country of immigrants."
-FRANKLIN DELANO ROOSEVELT

This quote above, speaks to the diversity of our country and one of its greatest strengths - its people. On Wednesday, September 22, 2004, Jose Zamudio, Irrigation Superintendent, was sworn in as a United States Citizen. With all the pomp and circumstance one would expect, 63 citizens of the world joined Jose in taking the Oath of Allegiance to the United States of America and completing the final step in an incredible journey. The Landscapes family would like to offer its hearty congratulations to Jose and wish him well as he continues to live his American dream.



Attending the ceremony with Jose were fellow co-workers Cesar Martinez, Programs Manager, Corky Buell, Equipment Manager and Judy Terwilliger LU General Manager.