

Our Customers Say it Best

Michael A. Mack, Executive Vice President writes to LU regarding Lakewood Country Club in Rockville, MD

"I want to thank Landscapes Unlimited for the outstanding performance on the golf course renovation at the Lakewood Country Club. LU performed diligently during the entire project and took a proactive approach in resolving unforeseen issues as they arose. Your firm worked very cooperatively with the golf course architect which together formed a great team. In addition, the quality of your work was absolutely first-rate and Lakewood now has one of the premier golf courses in the Washington, D.C. area."

Rich Wolkiewicz of Stonehenge Golf & Country Club, Richmond, VA writes:

"We at Stonehenge are grateful to work with Leonard Schilling, Al Scott, Frank Morse and the Landscapes Unlimited staff. We are confident that any other contractor would not have stayed on course considering the weather and site challenges. Because of your extra effort, the integrity and commitment to quality that you displayed, Stonehenge has the confidence that the work performed was the best available and will be a shining example of the quality of your work, withstanding the test of time."

Jim Larson, Fargo Park District, for Osgood Golf Course of Fargo, ND writes:

"I want the entire LU organization to know it has been a pleasure working with you. The knowledge and experience of LU has proven to be very valuable for us during the entire project. Thanks to Paige Pruitt for all of your help, the administrative part of LU has also done a great job."

LU Helps Soldiers Phone Home



When Leonard Schilling, Project Manager for our Eastern Region, learned of the Holly Ridge Middle Schools PTA's program from his son and daughter Nick and Eileen, called Cell Phone For Soldiers, Help Them Call Home he knew LU could help. The program was started in April 2004 by two Massachusetts teenagers to help buy calling cards so our soldiers serving abroad could call home. LU had just changed cell phone providers and the prior provider's cell phones were just sitting in boxes and of no use. "We're proud of our father and his company for their donation and hope other kid's will ask their parents to see if they can get their companies to make a donation of used cell phones. All you have to do is ask," said Eileen Schilling. Brother Nick added, "It's a great way to help support our soldiers and their families." LU shipped approximately 200 phones to the program that will be recycled for cash to purchase calling cards.



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North Star starts to take shape...



Above: #4 Fairway from #2 Tee at Northstar.

Over the years, Landscapes Unlimited has been very fortunate to work on some remarkable golf projects. In Palm Desert, California, we are adding to that list. Some 235 acres of flat, once uninhabited desert land in the Southwest is being transformed into breathtaking golf holes soon to be called the Classic Course at NorthStar.

Upon completion, the Arnold Palmer-designed masterpiece will be a 7,536-yard, par-72 course featuring more than 35 acres of water, 14 bridges, 40 acres of landscape, 250,000 square feet of bunkers and 150 acres of turf, punctuated by dramatic elevation changes between holes.

In addition to the golf course construction and irrigation installation, Landscapes Unlimited's Recreational Development crew has been busy planting trees and shrubs and installing landscape irrigation. Landscapes Unlimited is self-performing the entire landscaping portion of the contract consisting of 4,800 trees and more than 30,000 shrubs. Unlike other desert courses, Classic Course at NorthStar boasts mostly pine trees and no palm trees.

Considering the severe environmental constraints, the process of transforming this property has been nothing short of amazing. From the project's onset, we have been under strict dust-control standards (PM10), with a full-time Environmental Observer onsite to make sure proper standards are maintained. Whenever the wind escalates, all work must stop until the wind subsides. This excludes the water trucks, which must constantly run until the wind stops. Even combining that with the torrential rains in southern California, Landscapes Unlimited Superintendents Brian Vitek, Joel Acosta, Joe Tennant and David Collins have been able to stay on schedule and within budget thanks to very engaged owners and designers from the H.N. and Frances C. Berger Foundation, Palmer Course Design, Dale Winchester & Associates, Pinnacle Design, the PGA Tour and officials from the Bob Hope Chrysler Classic.

Recently, the Berger Foundation donated the golf course to the Bob Hope Chrysler Classic, a celebrity golf tournament that generated \$1.5 million for charitable organizations last year, making it the only charity-operated course on the PGA Tour beginning in 2006.



Below: #2 Green at Northstar.

AWARDS

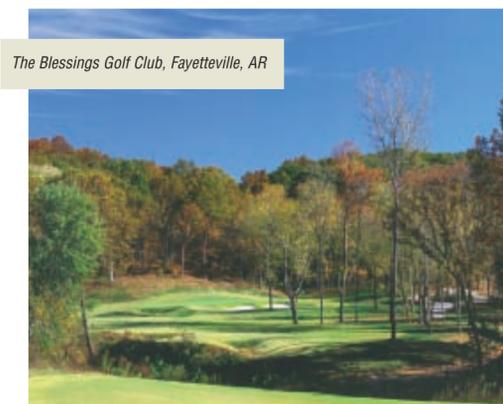


Landscapes Unlimited is proud to have been the preferred contractor for these award winning courses. The employees of LU are proud to have been a part of such amazing projects.

2004 TEN BEST NEW INTERNATIONAL COURSES

- **THE GREEN MONKEY AT SANDY LANE, ST. JAMES, BARBADOS, WEST INDIES**
Nearly five years in the making, this is Tom Fazio's most inspired (and expensive) creation since Shadow Creek. A spectacular bit of stagecraft, it transitions in and out of a former quarry high above the sea, the holes tiered and slotted at different heights. Sheer 100-foot-high rock walls rise behind several greens. Hundreds of transplanted trees beautify the grounds. The Green Monkey may be playable from the whites, but it's a gorilla from the tips.

Architect: Tom Fazio.



The Blessings Golf Club, Fayetteville, AR

2004 TEN BEST NEW PUBLIC/RESORT COURSES

- **ATUNYOTE COURSE, TURNING STONE RESORT AND CASINO, VERONA, NY**
Handed a tract of virgin land east of Syracuse by the Oneida Indian Nation and asked to create a special place for high rollers, Tom Fazio responded with a park land spread non pareil. Vast stretches of open space

and numerous water features (lakes, streams, waterfalls) showcase the natural beauty of upstate New York. Course conditions are peerless; so is the level of service at Atunyote (uh-DUNE-yote, meaning "eagle") and the new resort.

Architect: Tom Fazio.

2004 TEN BEST NEW PRIVATE COURSES

- **THE BLESSINGS GOLF CLUB, FAYETTEVILLE, AR**
This dramatic spread, conceived by John Tyson, Chairman and CEO of Tyson Foods, is home of the golf teams of the University of Arkansas. Clear Creek, a lazy river, bisects this demanding shot-maker's course. Trees sprout from cliffs, drops exceed 140 feet. Rock blasting was kept to a minimum—except at the jaw-dropping par threes.

Architect: Robert Trent Jones Jr.

- **TURNER HILL GOLF CLUB, IPSWICH, MA**
Situated on a magnificent 300-acre estate on Boston's North Shore, Turner Hill is like a beefy Brookline Country Club. Sheltered on three sides by a state forest, the layout rambles across heaving terrain dotted with hardwoods. Bunkers are forbidding; greens, lightning-fast. Of the six landmark buildings on-site, most impressive is the large brick mansion that rises behind the seventeenth green.

Architects: Michael Hurdzan and Dana Fry.

Sutton Bay Golf Club, Agar, SD
Architect **Graham Marsh**

Golf Digest

- Best New Upscale Public
#1 – Sutton Bay, Agar, SD
- 13th Best Modern Golf Course
Golfweek
- Best New Development of 2004
(Under \$5 million)

OTHER GOLF DIGEST AWARDS:

BEST NEW UPSCALE PUBLIC CATEGORY

#3 – Kaluhyat Course, Turning Stone Resort and Casino, Verona, NY
Architect: Robert Trent Jones Jr.

#4 – Windsong Farm, Independence, MN (Irrigation Only)
Architect: John Fought and Tom Lehman

#10 – The Sagamore Club, Noblesville, IN
Architect: Jack Nicklaus

Bill's Bull



Laughlin Ranch Finishes Up

Landscapes Unlimited recently wrapped up another desert gem, the David Druzisky-designed Laughlin Ranch Golf Club in Bullhead City, Arizona.

Rapidly becoming one of the Southwest's newest golf locations, Laughlin Ranch Golf Club plays from over 7,200 yards from the tips and features elevation changes on every hole, rolling fairways and undulating greens that will test even the best players.

Just like the Classic Course at NorthStar, Landscapes Unlimited Superintendents Clay Featherbay, Juan Guerrero, Miguel Trejo, Narcisso Martin, Matt Biggs and Park McDonald oversaw the construction of the golf course, installation of the irrigation, and all landscape construction and landscape irrigation.



#11 at Laughlin Ranch.

In the golf course business, Winter is a time for conferences and trade shows for all of the major players in the industry. This year, the Golf Course Superintendents Association and Golf Course Owner's association joined their shows to have one industry conference in Orlando where it will be held every third year. It was by far the best one they have ever had.

It is always great to see everyone at "The Show," and the show this year was even more special due to the "building of the green" put on by the GCBAA. A golf green was actually totally built in the middle of the trade show from 18 loads of dirt, to a completed green with bunkers that was mowed before the show was over. It was very interesting to all of the golf course superintendents to see this process. Landscapes Unlimited decided to have a booth this year and we all felt it was a great success for us. It gave us a place to meet people and allowed us to share with them all of the different capabilities that we offer at Landscapes Unlimited.

Let's face it, the main reason why we all go to the show is to see all of our old friends in the industry. After being part of the golf industry for over 34 years you get to know a lot of great people; people that I consider some of my best friends. These friends run the full gamut from golf course architects, to past clients, vendors and even some of our competitors. I cannot imagine another industry that consists of such wonderful "regular" people. It must be the combination of a fun business that involves very passionate people that makes this group so special. Once a person enters this business, very few ever leave. Yes, they may move around from one end of the business to another, but they have a hard time getting golf and the golf industry out of their systems and they rarely leave.

The same holds true here at Landscapes Unlimited. Almost everyone here has moved up the ladder somewhat since they started their careers with us. We have very little turn-over at LU, typically just moving from one seat to another. It is always great to see our superintendent and course manager training get started each year so we can all renew our relationships with all of our field supervisors and to meet the new ones. The enthusiasm shown by all of these employees is unbelievable and we are happy and proud to have all of you as members of the Landscapes family.

All of our superintendents (60+) and all of our golf course managers (14) come to at least one training session here in Lincoln each year and the local office participation at these events is exciting to see, including the evening bowling event that is always very special. "You talk about camaraderie! ---- Go to that event and see what this Landscapes family is all about." Almost everyone here in our Lincoln office has participated in this bowling event at one time or another.

We have started 2005 with a real bang. Our momentum will be tough to stop as we are poised to have a great year. Our culture at Landscapes Unlimited is infectious and our employees are the best. I look forward to what this year is guaranteed to bring, and I am very proud to be a part of this great company and this great industry.

-Bill Kubly

A Vision Comes Alive When Shared

The vision of building extraordinary golf courses and recreational development spaces is one that our owner, Bill Kubly, has always maintained. One way this vision is shared with our employees is through our annual Leadership Training sessions.

This year's Leadership Training theme is, "You are the Essential Piece". It is a diverse two and a half day curriculum focused on the key roles Superintendents play in making that vision a reality. "We try to choose topics that our Superintendents can embrace and that will provide them with a broader awareness that being a leader brings with it the responsibility to keep searching, growing and developing their skill sets", comments Alesia Schepers co-coordinator of the training. "We include discussion topics that are necessary for leaders to recognize that our crews need clear, measurable goals, that good mentoring relationships begin with a personal relationship, and that leaders should strive to create a climate in which your people can follow you and emerge as the leaders of tomorrow."



"I think that the benefits of Leadership training are immeasurable. The key benefit is the personal connection that comes from meeting and interacting with the office staff. By witnessing the hard work that goes on in Lincoln and realizing that the staff has their own set of challenges and that we can help make their jobs easier, just as they can ours. There is also a connection made among Superintendents, while exchanging ideas and stories. Together we realize that our challenges are shared by many and that there is a wealth of experience available to us." Kelly Morrow, General Superintendent.

Certain topics which remain consistent in our training curriculum year to year include equipment basics, Spanish language development, computer training and of course job safety. "Safety is always our number one concern when at any job site. We use this time to discuss safety issues as well as review new safety procedures", comments Cesar Martinez, LU Safety Director and Leadership Training co-coordinator. This year we will be including Standard First Aid and CPR certifications. We also have guest speaker Steve Polich, Senior Risk Control Consultant from Holmes Murphy & Associates, talking to the Superintendents about various safety regulations and how they affect LU. This is one example of how Steve and the others at Holmes Murphy help LU to maintain safe jobsites and golf properties.

"I have really enjoyed the opportunity meeting with the Superintendents at Landscapes and discussing my theories and philosophies on safety. Not only do I have a chance to interact with the people that make safety happen in the field, but I also have the opportunity to learn more about the day-to-day operations and the hazards they face. Safety is truly a part of the "culture" at Landscapes. It starts at the top and is supported throughout the organization. I look forward to sharing in your future safety success!" Steve Polich, Senior Risk Control Consultant, Holmes Murphy & Associates.



Several events such as a "Meet and Greet" barbeque and the Landscapes bowling/karaoke night are enjoyed by the Leadership participants and office staff alike. These events provide everyone with an opportunity for conversation and camaraderie. As we look ahead in 2005 our Spring Leadership has ended and we will resume training in October.

We thank our employees for being the "Essential Piece" to the success at Landscapes Unlimited.

1. Superintendent Rock Williams. 2. President Jim Barger grilling dinner for the Meet and Greet. 3. CEO Bill Kubly looking for a strike. 4. Bowling Team of Jeff Cordes, Leonard Schilling, Roy Wilson, Kelly Morrow, Chad Cose and Cindy Walker.

CURRENT LANDSCAPES UNLIMITED JOBS

CENTRAL REGION

Erin Hills
Erin Hills, WI
Architect: Hurdzan/Fry Golf Course Design
Irrigation Designer: Reindeers

Austin Country Club
Austin, MN
Irrigation Designer: EC Design

Broadmoor Country Club
Colorado Springs, CO
Architect: Chris Cochran with Nicklaus Design
Irrigation Designer: R.R.I. Rick Robbins

Jayhawk Golf Training Center
Lawrence, KS
Architect: Chuck Ermisch Golf Design

Grapevine Golf Club
Grapevine, TX

Broadmoor-East Course
Colorado Springs, CO
Architect: Ron Forse

Stonebridge Ranch
McKinney, TX

Colorado Golf Club
Denver, CO
Architect: Crenshaw & Coore
Irrigation Designer: Gary McKay

Heritage At Todd Creek
Brighton, CO
Architect: Arthur Hills/Steve Forrest & Associates
Irrigation Designer: Larry Rodgers Design Group

Stonebridge Golf Course
Verdigris, OK
Architect: Randy Heckenkemper Golf Course Design

Midland Hills
St. Paul, MN
Irrigation Designer: EC Design

Jimmy Austin Golf Club
Seminole, OK
Irrigation Designer: Crown Systems, Charles Fulton

EASTERN REGION

Balsam Mountain Preserve Golf Course
Waynesville, NC
Architect: Palmer Course Design

Stonehenge Country Club
Richmond, VA

Primland Resort
Stuart, VA
Architect: Donald Steel & Company, Ltd.

Primland Pipeline
Meadows of Dan, VA
Architect: Draper Aden Associates

Knollwood Country Club
West Bloomfield, MI
Irrigation Designer: Colein & Kuhn Associates, Inc.

Fiddlesticks
Fort Meyers, FL
Architect: Ron Garl
Irrigation Consultant: Bryant, Taylor, Gordon

Kanawa Club
Richmond, VA
Architect: George Golf Design
Irrigation Designer: Smith Turf & Irrigation

DuPont Country Club
Wilmington, DE
Architect: George Golf Design
Irrigation Designer: Century Equipment

Manor Country Club
Rockville, MD

Architect: Arthur Hills/Steve Forrest & Associates
Irrigation Designer: Hydro Designs, In.

Woodmont Country Club
Rockville, MD
Architect: Arthur Hills/Steve Forrest & Associates

Muirfield Village Golf Club
Dublin, OH
Architect: Hull & Associates
Irrigation Designer: Jim Barrett

Ford's Colony
Williamsburg, VA
Architect: David Johnson Golf Design, LLC

Red Wing
Virginia Beach, VA
Architect: Kevin Tucker Design Group

Wilson Country Club
Wilson, NC
Architect: John LaFoy

SOUTHWEST REGION

Northstar Development
Palm Desert, CA
Architect: Palmer Course Design Company
Irrigation Designer: Dale Winchester & Randy Freund

Coral Mountain
La Quinta, CA
Architect: Rees Jones, Inc.

El Capitain
San Diego, CA
Architect: Golf Properties Design

Torrey Pines
San Diego, CA
Architect: Rees Jones, Inc.

Brookside Golf Course
Pasadena, CA
Architect: John Harbottle Design

The Biltmore
Phoenix, AZ
Architect: Forrest Richardson

Dragon Ridge
Henderson, NV

NORTHEAST REGION

Crag Burn Golf Course
East Aurora, NY
Irrigation Designer: S.V. Moffett

Oak Hill - West Course
Rochester, NY
Irrigation Designer: James Barrett Associates

RECREATION DEVELOPMENT

Laughlin Ranch
Bullhead City, AZ
Architect: Douglas Fredrickson Architects

Falls City Football Field
Falls City, NE
Architect: Olszen Associates

Pflugerville Football Stadiums, Turf & Track
Pflugerville, TX
Architect: Sports Engineering Technologies, LLC

Glenstone Residence
Potomac, MD
Architect: Peter Walker & Partners Landscape

Canyon Villas at Silverleaf
Scottsdale, AZ

Willowdale Elementary School Baseball Field
Omaha, NE

Honda ATV Training Center
Irving, TX
Architect: Burge Waggoner Sumner A Cannon, Inc.



FIDDLESTICKS: A Return To Glory

Fiddlesticks Country Clubs' Championship Course, "The Long Mean."



Late last fall, golf course architect Ron Garl and Landscapes Unlimited began work restoring Fiddlesticks Country Clubs' championship course, "The Long Mean" to the condition that once had it ranked in the top echelon of Florida's great layouts.

Small crews got a jump-start on perimeter areas, installing irrigation mains and drainage, while keeping the golf course open for winter play. They closed nine holes on February 15, closed another nine on March 15 and expect to complete the fast-track construction in time to re-grass The Long Mean in May and reopen it on November 1, 2005.

Club officials also decided on a different wrinkle with Landscapes Unlimited: to sign a design-build agreement in which the builder would "turnkey" the project, controlling all the work and delivering the project for a guaranteed maximum price within a promised timeframe.

According to Garl, the Fiddlesticks project is the first design-build he has ever heard of being done on a golf course renovation.

Fiddlesticks 600 members, including 120 single-digit handicappers, are so enamored with the 22-year-old, Garl-designed track that they want a restoration, not a reconstruction. To that end, Fiddlesticks brought in Garl, who had originally designed both the 7,077-yard "Long Mean" and its sister course, "The Wee Friendly."

The tasks include:

- Installing a new pump house and \$1.5-million irrigation system, a Toro Site-Pro, that will water the course wall to wall. Bryant Taylor Gordon Golf, an irrigation design firm in Costa Mesa, CA, is responsible for the new irrigation system design. The new design is creating much greater flexibility and expanded capabilities over their old system. For instance, the computer-controlled system includes 1,400 heads, compared to the old 600-head system and features side-by-side heads with the capability of watering two areas to separate specifications.
- Expanding the greens, which had shrunk over the years, to their original sizes and completely rebuilding them to USGA specifications.
- Improving the drainage throughout the course, including that dealing with the community's 600 homes.
- Rebuilding the bunkers, with new drainage, liner and sand.
- Replacing all of Garl's signature bulkheads and slanted retaining walls, including those surrounding Fiddlestick's famous twin island greens.
- Constructing three miles of new cart paths so that they will be continuous with either aggregate or concrete.

- Recontouring several fairways to improve both drainage and golf strategy.

- Adding bunkers to the 18th hole. "The 18th is a double dogleg that was considered a mid-length par-5 when we built it, but today it is considered a short par-5," Garl said. "So we're adding a complex of five small bunkers at the first dogleg on the right-hand side. They progressively get more difficult as you get more outside so we will penalize the person who goes furthest off-line the most. It is 255 yards over the furthest bunker, so this addition will make it play like it was originally designed."

- Building two new forward tees, laser-leveling and regrassing all of the remaining tees.

- Regrassing with Tifeagle Bermudagrass on the greens and 419 Bermudagrass on the tees and fairways.

- Enhancing and improving a creek on the par-3 signature 3rd hole, building waterfalls and installing a larger recirculation pump.

Fiddlesticks sits on 770 acres and boasts 16 lakes encompassing 100 acres. Several of those lakes run alongside holes on The Long Mean.